



Movement that inspires



## KMX Fleet Policy for Suppliers

KMX is pleased to announce the New Discount Fleet Policy for KMX Suppliers that will be valid from January 1<sup>st</sup> until further notice.

In the table below, you will find the discounts according to your category; this discount applies to the Price List in effect at the time of the purchase.

KMX Supplier Category	Description	Discount (%)
<b>Kia Subsidiary</b>	KIA affiliated company	5% to 8%
<b>Korean Company</b>	Company of Korean origin, may not be directly related to KIA.	
<b>Kia Supplier (Production)</b>	Production line material supplier	
<b>Kia Supplier (General)</b>	Supplier that provides any type of service to KIA that is not related to the production line.	

The process to be followed for using this discount policy, only for company cars, is as follows:

1. Contact the following people in Purchase Department (according to your category) to obtain the form **"APPLICATION TO PURCHASE NEW VEHICLES | Sales Supplier Format"**

<b>Ernesto Garza - Production Supplier</b> Pho: 8159986260 Email: ernesto.garza@kia-mexico.com	<b>Ricardo Ortega - General Supplier</b> Pho: 8120226273 Email: ricardo.ortega@kia-mexico.com	<b>Soocheol Park - Korean Company</b> Pho: 5541224089 Email: soocheol.park@kia-mexico.com
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2. Fill and sign the format **"APPLICATION TO PURCHASE NEW VEHICLES | Sales Supplier Format"**, and sent it by e-mail to the following person in Fleet Sales Department:

<b>Gerardo Murillo</b> Pho: 55 4122 4037 Email: gerardo.murillo@kia-mexico.com
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3. The format will be returned approved, signed and stamped by Fleet Department by e mail in less than 24 hours. If the format is not approved, it will be sent an answering detailing the errors in order to correct the format.
4. With the printed approved format visit the dealer of your choice and request the unit.
5. Complete the purchasing process of the unit with the dealer (Cash, credit or lease).

This Discount Policy is valid at national level. Check the official Kia Dealers at the following link:

<https://www.kia.com/mx/shopping-tools/find-a-dealer.html>.

Additionally, we are sharing with you the dealers located in the city of Monterrey:

Kia Linda Vista	Kia Valle Oriente	Kia Gonzalitos	Kia Carretera Nacional	Kia Cumbres
Av. Miguel Alemán No. 6062, Col. Torres de Linda Vista, Guadalupe, NL. C.P., 67130 - Teléfono : 8121337700 - WhatsApp Ventas : 8120854341	Av. Lázaro Cárdenas No. 2506, Col. Del Valle Sector Oriente, San Pedro Garza Garza , NL. C.P., 66269 - Teléfono : 8182152300 - WhatsApp Ventas : 8120854382	Av. José Eleuterio González # 609 Col. Jardín del Obispado Monterrey Nuevo León C.P., 64050 - Teléfono : 8121335000 - WhatsApp Ventas : 8120854395	Carretera Nacional, Núm. 243, Col. Los Remates, Monterrey, Nuevo León, C.P., 64878 - Teléfono : 8182887100 - WhatsApp Ventas : 8120854476	Avenida Paseo de los Leones #10500, col. Cumbres Elite, Monterrey Nuevo Leon, CP 64349 - Teléfono : 8123146161 - WhatsApp Ventas : 8120854372

B2B Sales Department  
KIA MEXICO